Taking care of your home and finance

While the spotlight across the world is firmly on protecting people and keeping people healthy and well, many governments are also working to ensure a healthy economy, as is the case in Portugal.

At times of uncertainty it is important to be able to get the correct financial advice available. Whether you are concerned about your income through investments, your rights as a worker or are looking for information about how to keep your business financially sound, it is important to seek professional advice from reliable professional sources.

Once you have your immediate finances in order then professional companies are also available to help you look towards the future and how to best approach the market and secure your investments.

If your finances are all in order and you are at home then once you have binge your way through your favourite TV shows, your thoughts may turn towards improvements that could be made to make your home a more comfortable and enjoyable place to live and enjoy.

If you are sat in your sitting room and thinking that your sofas could do with being changed for new, your curtains are looking a little tired or are simply thinking about doing an update then take some inspiration in these pages.

Consider taking stock of your home while you have the time to really take a closer look at all of those projects you have been putting off. Perhaps your kitchen could do with a quick facelift with some new doors and handles or maybe a complete refit is on the cards.

Whatever your budget or needs there is always something that can be done around the home and if you are looking for the very best finish then call in the professionals to help you create your ideal space.

At this time of the year the garden is also often in need of attention. Spring rings with it April showers and although we have had a very dry winter, the weeds will still be beginning to show raise their ugly heads again.

Contracting professional garden service to help you with your own garden can take the stress and strain out of the heavy work in the garden and the knowledgeable teams are also available to offer advice on the best plants and shrubs to use in a warm climate while also providing information on ecological gardens or native planting.

This is the time of the year also when you should be looking at your pool a little more closely. As the weather warms up and thoughts turn to days spent around the pool with family and friends it is a good idea to get the professionals in to make sure that your pool is ready for use as soon as the sun comes out.

When it comes to a swimming pool or swim spa or jacuzzi, maintenance is essential to prevent bigger problems from surfacing in the future. Simple good care from pool owners goes a long way but for true peace of mind then call in a local pool company to take a look and to ensure that you avoid any nasty potential surprises in the future.

As the weather warms up so do our homes here in Portugal and the easiest way to keep your cool is to have efficient air conditioning units. It is always recommended to have your units checked in your home before the height of the season, this means that an engineer will be able to visit sooner rather than later and again can potentially prevent any larger problems from surfacing in the future with good maintenance. At this time of the year lots of companies also have special offers available so be sure to ask about the latest promotions and offers available when you contact companies.

And finally, if all of this time at home has left you feeling a little low about your home then why not consider putting it on the market? The Algarve and Portugal continues to be a very popular destination for second home owners while the domestic market has also seen rises in prices.

If you do decide to sell up and move to a new property then you can take your pick from the wealth of experienced and reliable real estate agencies available in Portugal.

Whether you are looking to target the local market, national or overseas, the right real estate agent will make sure that your property is seen by the right potential buyers.
Luxury smart homes ready to move in to

Villas da Quinta is an exclusive development in a privileged location in the new upcoming area of Vilamoura.

We are developers, with over 30 years of experience in both the construction and tourism industry and our aim is to use regional products and to work for the protection of the environment by being Eco Friendly.

Our ethos is reflected at Villas da Quinta where the values of tradition are seamlessly combined with modernity thanks to Domotics (security and lighting) while architectural detail is carefully balanced.

Sustainability and comfort are provided using gradual natural sources.

The Luxury Smart Homes at Villas da Quinta are ready to move in to, and all boast top quality and craftsmanship.

For those who are looking to purchase a property there is full management offered which will be available to ensure complete maintenance of the place, including security, gardens, and cleaning and much more.

Villas da Quinta is simply one of those places where you want to be.

The idea for Villas da Quinta was conceived because of the need to create accommodation that truly feels like a home away from home. To create a place that is able to provide all of the comfort, space, security and tranquility that owners need to be able to enjoy their property residence or holiday home to the full.

Designed for living in comfort and with a versatility that allows for a feeling of being in the countryside but with all the facilities you need all close by including six golf courses, International Schools, beaches, horse riding, an award winning marina and much more.

Enjoy all the Algarve has to offer in one of the most sought after locations in the region while benefiting everything a top quality luxury smart home has to offer at Villas da Quinta.

Villas da Quinta
Zona das Quintinhas
Vilamoura
GPS: 37.113245,-8.147399/
Mobile: (+351) 918 120 725
Email: info.villasdaquinta@gmail.com

CoolHouses® Algarve

The owner of CoolHouses Algarve, Luisa Vieira, created her property management company in 2011, after many years in the business and is now located in Praia da Luz, in the Algarve.

Luisa and her team are experts when it comes to all things related to property management, they work exclusively in the area covering Burgau to Lagos and above all prioritise a professional and personalised service.

CoolHouses® Algarve is a one stop shop. They will take care of everything and more, ensuring your property is always clean and in top condition, your garden well looked after and all the bills and taxes are paid on time.

For your peace of mind CoolHouses® will go above and beyond to assist not only the property owners but also the rental guests. Here the staff always keeps up to date with new training opportunities and technology that helps make every rentals, reservations or bookings process as easy and understandable as possible.

The size of the company, which consists of three people at the office, enables Luisa, Denise and Rita to provide a more personal service and to stay in direct contact with the client. Due to their many years of experience and excellent knowledge of the area, they have established many helpful contacts and created an efficient network that helps resolve any situation quickly and professionally.

If you own a property and would like someone local to manage it, contact CoolHouses® Algarve by email at coolhousesalgarve@gmail.com, call them on: (+351) 966 929 282, visit their website www.coolhousesalgarve.com or go and see them in person at Rua Direita, Condomínio Porta do Paraíso, Loja R, 8600-160 Luz Lagos.

CoolHouses® Algarve

We handle quality properties ranging from apartments and townhouses to large contemporary villas within Luz, Lagos and surrounding areas.

With great experience and local knowledge in all aspects of property management and holiday rentals.

Main Office
Rua Direita
Condomínio Porta do Paraíso, Loja R
8600-160 Luz Lagos

Contacts
+351 966 929 282 coolhousesalgarve@gmail.com
coolhousesalgarve.com

CoolHouses | Property Management Services

A little piece of paradise
Villas da Quinta

EMPREENDIMENTO
MORADIAS

Luxury Smart Homes in Vilamoura ready to move in with Top Quality and Craftsmanship.

Visit us to see the difference.

Address
Villas da Quinta
Zona das Quintinhas
Vilamoura

Mobile: +351 918 120 725
Email: info@villasdaquinta@gmail.com
GPS: 37.113245, -8.147399
Twenty Years of Building Dreams at Boavista Golf & Spa, Lagos

Two decades ago, The Emerson Group (Jones Homes Portugal) made a commitment to create a new and exclusive community on the outskirts of Lagos by providing luxury homes that would flank the edges of a well-designed golf course. This commitment has been fulfilled and today the resort thrives and provides homes of character and distinction to an international community.

 Positioned strategically to the west of the historic town of Lagos, the residences of Boavista Golf & Spa, nestle within a site of outstanding natural beauty. In addition to the 18-hole golf course, the clubhouse provides a social hub for owners and visitors to meet and relax. There are two restaurants - the clubhouse serving international cuisine and La Bistro with an Italian theme. Essential Spa is open to all residents and hosts a variety of activities including yoga, water aerobics and fitness programs in the newly refurbished and extended gymnasium.

The build projects, however, are not yet complete as the company’s focus is to expand further, and to this end, the development of new prestigious villas and apartments along with an exclusive community within a community, Bayview Village, are currently under construction. The focus is to provide opulent living by creating a village community with designated services to include a luxury leisure complex set within manicured gardens.

Bayview Village currently offers 2-bedroom front-line golf apartments with garage parking and storage from €365,000, 3-bedroom fairway villas with integral garages at €495,000 and 4-bedroom townhouses with basement garages (available off-plan) at €590,000. These properties enjoy some of the most magnificent land and seascapes that the western Algarve has to offer and a visit to the resort will bear testament to this.

Boavista’s parent company, the Emerson Group, have worldwide assets in excess of 1 Billion Pounds Sterling so purchasers buying a home on the resort can be assured that they are investing in a secure and reputable company with decades of experience in developing property to the highest standard.

Buying a property on Boavista is more than an investment in bricks and mortar. When choosing a home, clients allot to buy a lifestyle that is aspirational and unique. It has been said by many of the residents that they are ‘living the dream’. With dedication on the part of Boavista’s management and staff, the dream continues to become reality.

Contact the sales team on sales@boavistaresort.pt, telephone: (+351) 282 000 170 or visit: www.boavistaresort.pt.

Moving to Portugal?

Place yourself in the safe hands of the Direct Team.

With over 24 years of experience in moving people between the UK and Portugal, our established and dedicated team are by your side from the very first enquiry to the safe delivery of your belongings.

We can provide you with a partial move or a dedicated removal service, safely transport your classic car, and if necessary store them in our modern and fully alarmed premises in both the UK and the Algarve.

No obligation quotations provided
Web: info@directtransport.net
Email: info@directtransport.net
Tel: (+351) 282 313966
(+44) 208 144 5618
Follow us on Facebook
PRESTIGIOUS HOMES
FAIRWAY & OCEAN VIEWS

Boavista
Golf & Spa

www.boavistaresort.pt

RESERVE NOW

2 bedroom apartment with garage.
New 4 bedroom linked villas with garage.

+351 282 000 170
www.algarvepropertygolf.com
Casa Texteis: Bigger stores, Better quality, Choice and Value

FREE delivery across the Algarve.
FREE we take away your old bed.

Sampredo towels are thick, soft and fluffy and available in 8 gorgeous colours.
A very popular line with our property management clients are our 500g Hotelar towels due to high quality, durability and low price, it’s great value for money.
We have sold our line of 600g towels for years which says a lot about the popularity and quality of these towels, available in a great choice of colours.

PILLOWS & DUVETS

Beds@Casa Texteis
See our fabulous brand of Romantica beds. Unbeatable on quality and price, lots in stock available with next day delivery.
Ottoman storage beds, beds on legs, Divan bases with or without co-ordinating headboards in a range of colours, fabrics and designs.
There are over 10 different types of mattresses in stock from single to superking (also available in zip and link option) including Memory pocket 1000, Memory Orthopedic, Premium luxury 1500, Memory Tencel and our top of the range Opas 3000.

Linen@Casa Texteis
Famous Portuguese and UK brands of linen and towels, Coelima, Crisa, Sampredo, Belledorm and Catherine Lansfield to name a few.
Starting with our Essentials 50/50 polyester and cotton percale up to our beautiful Crisa 300TC sateen and Belledorm 400TC sateen collection of sheets and duvet covers.

Towels@Casa Texteis
Our sumptuous soft spun Sampredo towels are thick, soft and fluffy and available in 8 gorgeous colours.
A very popular line with our property management clients are our 500g Hotelar towels due to high quality, durability and low price, it’s great value for money.
We have sold our line of 600g towels for years which says a lot about the popularity and quality of these towels, available in a great choice of colours.

FutureYouSolutions is partnered with an award-winning global leader in the personal development and self-education industry (currently present in 132 countries and rapidly expanding in Europe). We bring success-oriented online courses and live events to those looking to upgrade themselves, both personally and professionally. I truly feel that the products and the business opportunity allow me to make a positive difference to myself and to others. If you are looking to live a new story, we invite you to find out more about this opportunity!

What does this business offer you?
• Tried and tested business model, based on a simple three step system.
• Business-in-a-box: to get you up and running, pronto!
• Not MLM: no hassling family and friends and no stocking of products.
• Full training and ongoing support.
• Truly portable: you just need a smartphone, a laptop and an internet connection.
• Flexible hours: work when you want to create what you want.

Ready to find out more?
Visit www.futureyousolutions.com/pt or call: (+351) 304 502 718.

Business opportunity for budding or experienced entrepreneurs: now expanding Europe-wide!

Perhaps you have found your retirement funds are disappearing faster than you expected, and, due to the language challenges or even your age, you can’t find suitable employment.

Maybe you’ve lost your job. Or maybe you have a young family or are caring for a loved one and want more flexibility in your working hours. If you are motivated to change or improve your situation, read on.

FutureYouSolutions is partnered with an award-winning global leader in the personal development and self-education industry (currently present in 132 countries and rapidly expanding in Europe). We bring success-oriented online courses and live events to those looking to upgrade themselves, both personally and professionally. I truly feel that the products and the business opportunity allow me to make a positive difference to myself and to others. If you are looking to live a new story, we invite you to find out more about this opportunity!

What does this business offer you?
• Tried and tested business model, based on a simple three step system.
• Business-in-a-box: to get you up and running, pronto!
• Not MLM: no hassling family and friends and no stocking of products.
• Full training and ongoing support.
• Truly portable: you just need a smartphone, a laptop and an internet connection.
• Flexible hours: work when you want to create what you want.

Ready to find out more?
Visit www.futureyousolutions.com/pt or call: (+351) 304 502 718.

FLEXIBLE AND PORTABLE ONLINE BUSINESS OPPORTUNITY

Be your own boss, work from anywhere, on your schedule!

www.futureyousolutions.com/pt/

For more information call:
+351 304 502 718
or WhatsApp
+49 170 5969309

Future You Solutions
Live a new story
Tips on downsizing

The housing market’s spring selling season is underway - and for some, this may mean down-sizing from a family-sized property to a new smaller home that better suits their needs at this stage in life.

Tips on downsizing

1. Be practical and ruthless
   - If you’re moving to a smaller home, you’ll need a big clear-out. Approach it as though you’re having the ultimate spring clean, or a ‘house detox’. Your loft, garage and kitchen are all rooms that tend to accumulate clutter, so they’re a good place to start. If an item has too much sentimental value to part with it, but you have no room for it, perhaps offer it to a family member, or consider putting it into storage to give yourself a bit more time.

2. Get organised
   - Make a list of rooms you need to clear out, the other tasks you need to complete, and the timescale you need to do it in. Knowing what you have to do and the time you have for each task will make the move less stressful.

3. Establish how much room you have
   - Don’t start throwing furniture out until you’ve established how much space you have in your new home, as it could be costly to replace it all. Equally, if you over-estimate the space, you’ll find it difficult to fit everything in on moving day. Draw up a-to-scale floor plan to see how your furniture will fit into each room.

4. Think about the additional costs
   - Although downsizing may mean lower day-to-day running costs, there are various one-off moving costs to consider. Factor in any estate agency fees, report costs, solicitors’ fees and removals.

5. Ask your buyer before you throw it out
   - If you’re considering getting rid of some items, ask your buyer if they may be interested in buying it. Made-to-measure items such as curtains may not fit in your new home - but your buyer may want them.

6. See what else wants your unwanted items
   - You could also try other ways of selling items, such as by placing them on online marketplaces or auctions. The money could go towards moving costs.

7. Consider your new budget
   - Moving may mean your outgoings will change, and you’ll have to budget slightly differently. Bills such as council tax, insurance and energy costs may change, and you may find you need to use transport more, or less, depending on the distance to local amenities.

8. Be clear when hiring movers
   - When you’re researching the cost of hiring a moving company, be clear about what your requirements are and make sure you know what you’re paying for. Whether you need help packing or if you’re just looking for someone to move your stuff from A to B, professional movers can do as little or as much as you like. Additionally, you can cut costs by roping in family or friends to help with the move. Not only can they help transferring items between the properties, but they can help with sorting through years of memories and personal items too.

9. Avoid splurging
   - Making a new home ‘yours’ is exciting, but try and hold off splurging on lots of new decorative items for the home. Until you know how you will live in a smaller space, it may not be a good idea to make any new purchases, in case they don’t fit in.

10. Freshen up with low-cost improvements
    - A fresh lick of paint can give your new home a makeover at a relatively low cost. It may also be something you can do yourself, rather than hiring a professional.
LIVE, VISIT OR INVEST
VILAMOURA - THE PLACE THAT HAS IT ALL

Discover the authentic atmosphere infused around the streets of Vilamoura, which offers the Algarve at its best. Its beautiful streets, parks, green spaces and large beaches give you the impression of living in the heart of a preserved and unique village.

Situated in the Algarve’s Golden Triangle, 20 minutes west of Faro airport; Vilamoura delivers a wide range of lifestyle choices and leisure opportunities – including an award-winning Marina, renowned championship golf courses, world-class equestrian facilities, and an infrastructure which includes high-quality education and health facilities.

In 2020, Vilamoura World the Master Developer of Vilamoura will deliver two new residential projects - Uptown and Central, offering distinct ways to live, visit and enjoy the Algarve.

Central Vilamoura - A prestigious address a few steps from Vilamoura’s Marina and Beaches

Strategically located at the heart of Vilamoura and just 750 metres from Vilamoura Marina, the gated condominium of Central Vilamoura offers an environment of prestigious living.

The refined lines of contemporary architecture, see homes nestled in a green setting while double-height ceiling villas bring nature inside to enhance the living areas. Comfort and simplicity are the key features of the decor.

The homes, currently in construction, are expected to be completed in June of 2020, and will be bathed in light thanks to windows oriented East or West. Interior patios, accessible from the living room and bedroom, invite you to become one with nature and offer valuable social space.

Villas in Central Vilamoura are generous in size, with living rooms of between 30 - 61 sqm depending on the typology, while bedrooms of more than 15 sqm, guarantee the ultimate in comfort. Homes are available in four, three, and two-bedroom layouts, with the two-bedroom layout enjoying an extra multi-use space mezzanine.

The landscaped gardens and two large private swimming pools complete this glamorous condominium.

Uptown Vilamoura: Golf Villas and Apartments

Available in two and three bedroom designs, homes which now are in construction, front onto the 5th hole at the Dom Pedro Victoria Golf Course the venue that annually hosts the Portugal Masters.

The homes in Uptown are distributed through extensive green areas, which include a clubhouse, swimming pool and future retail area. Each home is uniquely positioned to maximise its privacy and sunlight. Views of communal gardens promote the feeling of space and connection with nature.

Focused on better living for permanent residents, Uptown is located in a growing area of Vilamoura and provides easy access to golf, equestrian, school, spa and the environmental park which are all now open.

Learn More & Visit Us
The Show Homes of both Central and Uptown are now open. Schedule your visit by contacting us.

Web: www.vilamouraworld.com
Tel: +351 289 310 906
Email: sales@vilamouraworld.com
From Your Garden’s Inception to Implementation

With over 25 years of landscaping experience within the Algarve we, at Arquiscape have worked hard to create unique and bespoke gardens. By optimising the usability of each garden we have gained a solid reputation for designing stylish garden havens incorporating everything needed for our clients to enjoy life outdoors - from dining alfresco to relaxing in style!

Our client base is one of private individuals, architects, management agencies, condominiums and hotels. Being known for our organised and efficient service, allows us to provide clients with the best solutions for landscape design, project management and garden maintenance. Our landscaping portfolio covers all Garden Styles, from Contemporary to Formal, Mediterranean and Low Water Gardens to Tropical and Features for example.

From the initial Consultation, Planning and Design Stages our team will personally be with you every step of the way. Once Construction commences a detailed and considered plan will be in place, for use by our Project Manager to ensure completion on time and within budget.

Arquiscape appreciates and understands the investment required by our clients, and in return endeavors to ensure that our premium landscaping will add value to the property and importantly, provide clients with enjoyment for years to come as their vibrant “multi seasonal” garden evolves.

At the “Handover Stage” a Garden Maintenance Plan is provided, which will take into consideration the ongoing lifecycle of the garden into maturity and all necessary permanent care requirements, thus ensuring “peace-of-mind”.

Aside from Landscape Design, Arquiscape offer Monthly Garden and Pool Maintenance Services, and “One-Off and Seasonal Garden Packages”, tailored individually to gardens. Or for gardeners, who wish to maintain their own but need a little help or advice you can take advantage of our Garden Consultancy Service.

If you would like to know more about our Landscape Design or Maintenance Services or would like a visit from Samuel, please call 962 409 549 or send an email to samuel.padfield@arquiscape.com, www.arquiscape.com
Are you thinking about upgrading your kitchen?

Whether you want to renew or renovate your kitchen completely, or just find a few tasteful, high quality items, Importeco is the place to do all of that.

Renovating your kitchen, or even building a new one can be a stressful task on its own, which makes choosing the right materials essential. Importeco has a wide range of high-end worktops and appliances, as well as showroom kitchens in almost 2000 different colours you can choose from. They also come with different finishes like matt, high gloss and silk gloss and once you have made your choice, Importeco provides in-house installations.

In the shop, whether online or not, you will find a wide variety of kitchen utensils, ranging from one of a kind wooden cutting boards to quality pots, pans and knives. Also when it comes to electronic kitchen devices, like toasters or coffee machines, you will find everything you need and more and are able to pick from a lot of different brands, mainly from Germany, Holland and France. Importeco will make any chef or enthusiastic home cook feel like a kid in a candy shop.

When it comes to all things outdoor cooking, Importeco, as with everything else, bets on high quality and durability and supplies some of the best pizza ovens, barbecues and grills available. Items from brands like Weber, Broil King and Kamado Joe are all displayed in the shop and the very informed and helpful staff are there to help you find what is right for you.

Importeco has an online shop (www.importeco.com) as well as an actual shop, which is located in Lagoa in the Algarve at Complexo Industrial Do Carmo 13, 8400 – 445. If you want to contact them directly, their telephone numbers are +351 282 343 645 and +351 917 516 815 and their email address is info@importeco.com.
PVC Directo, Specialists in Windows and doors

Well-fitting windows and doors can make a huge difference to a home, cutting down on draughts, reducing heating bills and helping to create a comfortable home.

PVC Directo stands out for its simple and straightforward way of getting things done, providing a range of double-glazing options for your home and they have now opened a new, larger showroom, offering clients an even wider range of products and services but still with the same top quality.

You can now find PVC Directo at their easy to find showroom on the EN125 in Pêra, in front of the vet and next to the turning in Algoz.

Established by Sandro Luz, PVC Directo offers a no-nonsense approach to double glazing your home, providing the best products at the best prices for all budgets. Services include assembly of doors and windows in PVC/Aluminium, aluminium shutters, standard blind, electric blinds, conservatories and mosquito nets.

Having previously worked for Speed Frame, Sandro brings a wealth of experience to the company and is able to provide a bespoke service to every client.

Sandro and his team, offer free home visits, to take measurements, discuss options (colours, models, designs), and draw up budgets. They pride themselves on punctuality and professionalism, leaving everything clean and tidy – as they found it.

So, if you are looking to fit new doors and windows or simply need maintenance for existing ones, why not give them a call today? Or visit their new showroom on the EN125 road.

Visit the showroom on EN 125, Areias de Pêra Rch Esq Sul Loja 1 Fraccão A, 8365-201 Pêra, GPS: 37.124247, -8.337148.

For more information Tel: (+351) 282317472, 916184148 (Sandro), 968125478 (Lidia), email: info@pvcdirecto.com or visit: www.pvcdirecto.com

A reference in carpets, rugs and more

Tapeçarias Ellegance is a family run business bringing together their wealth of experience to provide a top quality service in rugs and carpets for more than 30 years.

The company works tirelessly to find the perfect carpeting or rug solution for businesses, homes and industrial settings, always aiming to provide intelligent solutions at competitive prices and with good delivery times.

The company understands the need to offer only the very best solutions to customers and work with quality products with factory guarantees to meet the needs of all clients, whether they are looking for a simple entrance carpet, carpet for your home, office, business or even car.

Tapeçarias Ellegance have several articles that may be of interest to you:

- A huge range of carpets available
- Industrial carpeting for events;
- Carpets for offices and homes;
- Carpets for cars;
- Vynil

The company also provide the following services:

- Fitted carpets
- Rugs to the size you need
- Carpet whipping
- Vynil for kitchen and bathrooms
- Vynil for all rooms
- Carpet cleaning

“We are always following the latest trends and striving to maintain a huge variety for customers to be able to find exactly what they are looking for. Our motto is to guarantee quality at good prices.”

Tapeçarias Ellegance have technicians and skilled employees who are fully committed to providing top quality service.

“We look forward to welcoming and assisting you at our Show Room.”

For more information contact us on Tel: (+351) 289 816 116 / (+351) 911 020 434 or Email: info@tapceariasellegance.com
Looking to rent your Property - Airbnb or Rental Agency?

Have you recently acquired a property in the Algarve? Like many new owners in the Algarve, you are probably looking to generate rental income to cover running costs and build a nice profitable side business. And you have probably already asked yourself the question “Do I do it myself or use a rental agency?”.

Caught up with the media hype surrounding Airbnb and other online travel agencies, new owners often try and manage their holiday lettings process themselves. In our experience, 85% change their strategy within 12 months. Here are our top 6 reasons why:

1. Do you care who stays in your property?
   With most big online portals, you have no say over what type of bookings are accepted. You may be happy to have stag/hen dos and groups of teenagers? If the answer is ‘maybe not’, a quality rental partner will screen enquiries and only accept bookings from qualified guests ensuring your property is fully protected.

2. Are you prepared to work 7 days a week?
   The process of managing a booking is significant before, during and after a stay. Guests frequently have many questions ahead of a trip and expect immediate answers. Transfers need organising, arrival instructions and property guides need frequent updating, arrival times often need negotiating. Every guest booking is different! A good rental agency will operate a highly responsive, 7 days a week customer service and guest liaison team.

3. Are you happy to coordinate and manage multiple providers?
   Delivering a fantastic rental experience requires the coordination of many people (maids, property managers, gardeners, pool men, maintenance people). The property needs to be prepared for the exact specification of the guest booking. Welcome baskets need organising, pre-arrival preparation and inspections should be carried out, optional extras such as cots, high chairs, pool heating may need to be set up. Only a local ‘full service’ rental agency with an in-house team has the ability to control quality and has the vested interest to make sure the villa is perfectly prepared for their guests and treated with respect during their stay.

4. Ready to deal with guest issues 24/7?
   Guests get lost on the way to properties. Guests lock themselves out of properties. Unavoidable maintenance issues occur. And worse of all, the TV stops working! Guests expect to have someone available to speak to anytime day or night to address issues. Do you want to take that call and coordinate with your providers from 2,000 km away?

5. Want to maximise income?
   A ‘full service’ agency has a vested interest in making sure your calendar, especially peak weeks are full with no gaps. No short stays, consistent change over days, enquiry cross-selling and coordination are all tactics that can only be implemented with a strategic approach of a professional sales team.

6. Happy to take on significant legal responsibility?
   By renting your property you are creating a business activity. You have legal and fiscal obligations to ensure you are compliant and within the law. As well as initial setup and fiscal compliance, you are legally obliged to collect and submit to SEF (Portuguese immigration) full passport details of every guest staying at your property. We have an entire operational team focused on this alone!

In the opinion of our owners, if you want an easy life, want to maximise rental income and to sleep at night, choose to work in partnership with a local ‘full service’ rental agency.

Nice to meet you, our doors are always open!
SandyBlue x
info@sandyblue.com | www.sandyblue.com | Tel: 289 392 236

---

**the villa rental specialists**

**vale do lobo | quinta do lago | the golden triangle**

SandyBlue

* 289 392 236
* sandyblue.com

---
Letting a property – protecting your liability towards tenants

If you let your property, you are legally required to obtain an “Alojamento Local” licence, and the legislation requires that a liability insurance policy is arranged to protect tenants.

Although standard home insurance policies include an element of liability cover, they are not accepted by Câmaras for Alojamento Local purposes, so in addition to your home buildings and contents it is necessary to arrange a specific Alojamento Local policy separately, which may not be included if you have a buildings or combined buildings and contents home insurance policy, the cover will normally be set at the statutory minimum €125,000, but will not cover tenants.

Conversely, the Public Liability cover of up to €2m included in the Ibex Insurance Services home insurance policy still cannot be used to replace the Alojamento Local policy but it can be extended to include tenants and supplement the minimum legal requirement by a meaningful amount.

Gone are the days of buyers looking in shop windows, today the internet has become the property buyers’ shop window and it is without a doubt the most powerful communication tool and effective marketing medium for attracting property buyers.

Portuguese home insurance policies will usually include liability cover but it will only be included if you have a buildings or combined buildings and contents home insurance policy, the cover will normally be set at the statutory minimum €125,000, but will not cover tenants.

Call into one of our offices in Almancil or Tavira to discuss your needs and how we can help or call us on 800 860 653 / 289 399 774 for Almancil or 281 325 842. Or if you prefer, send an e-mail to algarve@ibexinsure.com

Beverywhere.com – the market leaders in selling property.

Widely known for their modern approach to selling property Beverywhere offers you the advertising platform to sell your property quickly, effectively and most importantly for 0% commission.

Gone are the days of buyers looking in shop windows, today the internet has become the property buyers shop window and it is without a doubt the most powerful communication tool and effective marketing medium for attracting property buyers.

Beverywhere believe showcasing your property to the widest audience is the key to achieving a sale. They list your property onto the largest leading property websites that exhibit your property to literally millions of active buyers not just in Portugal or even Europe but worldwide. Rightmove, TheMoveChannel, Green-acres and Holprop to name just a few.

Originally set up for homeowners wishing to sell their property themselves and save a small fortune in doing so, Beverywhere nowadays deals with developers, agents and homeowners alike and is successfully selling property all across Portugal, Spain, Italy, France, Croatia and Slovenia.

Furthermore and most importantly Beverywhere.com is completely commission FREE – there are no estate agency fees! A small listing fee is all they charge ranging from €255 to €695 depending on the duration you wish to advertise. They can also supply For Sale boards, floor plans and a video of your property to further enhance your listing.

It’s not rocket science, it’s easy to sell your house yourself! The team at Beverywhere are here from start to finish to help you sell your house quickly and effectively and save you thousands of euros in commission in doing so.

For more information, call +351 962 598 966 or email info@beverywhere.com
The Pool you always wanted

Norberto Pools is a fully licensed, family run construction company that has been in business for over 40 years and prides itself with an honest approach and a commitment to build superior quality pools.

Being a licensed company is what separates Norberto Pools from most other businesses that offer similar services, as there is no need to hire any out of house builders, engineers or technicians, which in the end means, you as a client saved yourself from paying avoidable fees and commissions.

Whether you want to build a new pool exactly to your liking, remodel or repair an existing pool, Norberto Pools utilizes a unique concrete pouring process that allows the concrete structure to be built in one single pour. This process is called monolithic pouring and it prevents unnecessary cracks in the pool that could later lead to expensive fixing. Cracks are some of the most common reasons for pool leaks leading to future repairs.

Being trustworthy, flexible and reliable is a number one priority for the company. Building pools in any shape, size and colour you desire. If you can imagine it, Norberto Pools can build it.

For any more information please contact Norberto Pools directly. Call (+351) 916 982 085 / (+351) 919 974 966, email: info@norberto-marum.com or visit them in their shop at Sítio do Troto, EN125 – CP 363A, 8135-030 Almancil.

Make the most of your pool

Many pools in the Algarve are not heated, which means that outside the summer months the pool water is often too cold to properly enjoy a relaxing swim.

To make the most of your pool Aqua Pura has a solution that not only increases the water temperature by up to 8°C, but also saves you money at the same time.

Their AQP500 pool covers are specifically designed for the Algarve region and have been fabricated for over 30 years. They have proven to be more resistant to chemicals and UV exposure compared to the competition. The AQP500 pool cover is precisely tailored to each individual pool. Prior to the fabrication of your pool cover, an AQP technician will visit your property to confirm all of the necessary measurements. The majority of the materials used for the fabrication of the pool covers are locally sourced and fabricated at their warehouse located in the Algarve. All of the materials are 100% recyclable and have a complete warranty of two years.

A unique pulling system allows you to cover and uncover your pool without the help of a second person. The non-telescopic one piece roller eliminates all weak points, allowing for more stability, easier function and a longer life span.

Once your pool is covered, chemical consumption and filtration time will be significantly reduced, costing you less money and saving mother earth simultaneously.

In the Algarve, evaporation can reach up to 7mm a day, which means that within one year the evaporation loss can reach 40,000 litres. The AQP500 promises to reduce that number by up to 95%, saving you approximately 38,000 litres of water. This in turn allows for the water treatment to be more stable creating a healthier and safer swimming environment.

For more information please visit Aqua Pura’s website www.aquapura.com.pt, email info@aquapura.com.pt or call +351 918 143 491 / +351 967 025 157.
Pure Pools, providing a warm pool throughout the year

As summer approaches, your pool is looking very inviting, but is the water temperature to your liking?

A titanium heat pump is the most reliable and ecological way to heat your pool. They are highly efficient and capable of heating your pool throughout the year to temperatures of 28ºC, and above if required. The technology works by taking free heat from the ambient air and transferring it into the pool water, making them up to 600% efficient.

With the hot gas/reverse cycle defrost function, they will continue heating your pool even when air temperatures drop. This option comes as standard when supplied by Pure Pools. This means they are very reliable in the cooler months.

In order to further lower energy consumption, maximize savings, and to protect the environment, we always recommend installing a cover to a heated pool. We supply a comprehensive range of bubble covers and automatic slat covers. The Automatic Covers also carry the French Safety standard NF P90-308 for child protection.

Based in Lagos, Pure Pools are pool specialists that cover the whole of the Algarve. We provide a service which is second to none, supplying Spas; Pool Heaters; Covers and Safety Fencing etc. of the highest standard, as well as offering a swimming pool maintenance service. References available if required.

Pure Pools Office (+351) 282 760 033, mobile: 919 517 868 or 919 851 016, info@purepools.com www.purepools.com